

Insights and Commitments Summary

Please complete and hand in or take a photo and send to ddillon@watneyinsights.com

Your Name: _____ Company: _____

E-mail: _____ Phone: _____ Date: _____

What were some of your key insights from today?

What action(s) are you COMMITTED to starting immediately?

Rating of Materials: 1 2 3 4 5 6 7 8 9 10
Poor OK Excellent

Rating of Facilitator: 1 2 3 4 5 6 7 8 9 10
Poor OK Excellent

Comments on session:

Thank you. May we share your comments? If YES, sign here: _____

Below are some of the services we offer. Check those that you would like more information on.

- ☐ **Taking Flight with DISC Workshop:** Completing a DISC assessment is very common but understanding how to apply the awareness for increased effectiveness and better results is rare. This workshop helps change that.
- ☐ **Sales or Communication Breakthrough Workshops:** Understand and leverage communication & behavioral styles for better interactions, management and sales results.
- ☐ **Behavior & Performance Assessments:** Objectively identify STRENGTHS, TALENTS and MOTIVATORS for existing, new or prospective team members. Sales Skills Index (SSI) and Stress assessments are available as well.
- ☐ **Time Management & “Eat That Frog” Workshops:** How to be more productive and get more high-value tasks done while freeing time for yourself. Full-day and half-day curriculum available.

More intense and directed programs with proven & guaranteed results:

- ☐ **Entrepreneurial Operating System (EOS) Implementation:** The EOS model and tools provide a simple but extremely effective process for small to medium sized businesses.
- ☐ **Chameleon Selling Workshop:** Full-day and half-day workshops to position participants to recognize behavioral styles of prospects and adapt for sales success.
- ☐ **Entrepreneurial Growth Course:** An eight-module group course covering all aspects of an entrepreneurial business. Course content includes Strategy, Metrics, Marketing, Sales, Constraints and more.
- ☐ **Win Resales & Referrals:** Establish personal and professional goals to maximize and sustain the skills-based knowledge acquired from the world’s leading sales training program.
- ☐ Check here to schedule a discussion for **customized curriculum** to meet specific business needs.